

EHR – Success or Failure?



“With every new system, change is hard and you just know it is not going to be easy. PBSI has been very supportive in making this transition smooth with their on-site training and customer phone support teams. There was not a question that PBSI’s team could not answer even if it took some research. Debbie Kinney, our PBSI-EHR trainer, has been very accessible and patient with us. Our practice is very appreciative PBSI has such a support staff that is available to help clients.”
 - Amy Bush, LPN, Dr. Damon Gatewood, MD, Campbellsburg, KY

Why do PBSI–EHR clients “succeed” where other EHR's fail?

Choose software from the company that several hundred of your physician friends are all bragging about!
Have you seen PBSI–EHR *Off the Charts!* lately?

- ✓ Software alone is not enough.
- ✓ EHR implementation must consider human nature.
- ✓ Clients succeed with partners who care.
- ✓ 50% of failed EHR’s cite lack of adequate training as their #1 reason for failing.
- ✓ PBSI’s trainers are there from start to finish providing 15-30 visits over 15-30 weeks.



Other EHR's

PBSI–EHR *Off the Charts!*

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| <ul style="list-style-type: none"> ✓ Excellent software ✓ Clinical template library ○ Redundant, generic clinical documentation ○ Letters to other doctors, pages of excessive info ○ Limited local support ○ On your own training (CD's & support calls) ○ Providers turned into data entry techs ○ Vendor longevity ○ No technology support ○ Absence of followup | <ul style="list-style-type: none"> ✓ Excellent software. ✓ Clinical template library. ✓ Initial EHR templates built by PBSI from <u>your existing</u> forms. ✓ Customized progress note sequence and content – make it sound like you. ✓ Selectable outbound letter content – include what you want in 1–2 pages. ✓ Local experienced staff, ready to help when you really need it. ✓ 40 employees – 27 have 10+ years with PBSI. ✓ One local vendor, one call, for software and hardware support. ✓ Onsite work flow planning – who, what, and when of clinical data entries. ✓ PBSI will not let any practice fail. 15-30 visits over 15-30 weeks. ✓ Create templates for <i>repetitive</i> cases, <i>common</i> problems, & <i>typical</i> assessments/plans. ✓ Handwrite to text on-screen technology, embedded throughout your progress note. ✓ Speak to text, Dragon Medical® integrated into PBSI–EHR. ✓ PBSI will be here – 31 years in business – 31 years of profits. ✓ PBSI client satisfaction rating is 95+%. ✓ No need to ever hire IT support staff with PBSI as your partner. ✓ For any practice, the plan for success can get mired in unexpected issues. When the unexpected happens, and you <i>really</i> need some expertise, who can you call? |
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To schedule a free product demonstration, contact PBSI Sales, (800) 626-2306



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“Helping clients achieve success – since 1983”